Small Business Energy Solutions
Lighting Worksheet

To confirm that your business qualifies for small business rebates, please complete the online business profile at **efficiencyns.ca/business-profile.**

Small Business customers are eligible for rebates up to 60% of pre-tax project cost. Nova Scotia Power customers may also be eligible for 24 month, 0% interest financing on their power bill. Conditions apply.

Eligible products are listed in the table below. **Participants must receive pre-approval before purchasing and installing equipment.** To apply for rebates, please enter all requested product details in the worksheet below and submit with a quote and product specification sheet for review. A pre-approval document with your total rebate amount will be issued to you via email.

ENERGY STAR® certified LED lighting products provide high quality and performance.
We provide rebates based on ENERGY STAR certification to ensure high quality products for your business.

Visit **energystar.gov/productfinder/product/certified-light-bulbs/results** to search for a specific lamp.
Visit **energystar.gov/productfinder/product/certified-light-fixtures/results** to search for a specific luminaire.

DesignLights Consortium® (DLC) Qualified Product List is a leading resource that identifies quality, energy efficient LEDs for the commercial sector. We provide rebates based on DLC qualifications to ensure high quality products for your business.

Visit **designlights.org/qpl** to search for a specific product.

DLC Premium is a higher-performance classification for commercial LED Luminaires and retrofit kits. LED products with DLC Premium classification indicate higher quality.

Submit your completed worksheet along with supporting documents to:

Email:
sbesconsent@efficiencyns.ca
(Please note that we cannot accept high risk attachments such as ZIP, EXE or files that exceed 10MB.)

Mail:
Efficiency Nova Scotia
230 Brownlow Ave., Suite 300
Dartmouth, NS B3B 0G5
Attention: Small Business Energy Solutions

Fax:
902 470 3599
Attention: Small Business Energy Solutions

LED Technologies (Indoor)

Measure	Criteria		Certification
Decorative lamp	• Includes common decorative shaped lamps such as chandelier and candle lamps	All	ENERGY STAR
General use lamp	• Includes omnidirectional lamps such as A lamps and globes	All	ENERGY STAR
Reflector (directional) lamp	• Examples include R, BR, MR, PAR lamp shapes	Small (≤ 20)	ENERGY STAR
		Large (> 20)	
Downlight luminaire	• Includes recessed, surface, pendant, ceiling mounted luminaires, downlight solid state retrofit kit, inseperable solid state luminaires, wall sconces, and wall sconce retrofit kits • Includes integrated occupancy sensor fixtures	400 – 999 lm	ENERGY STAR
		1,000 – 2,999 lm	
		≥ 3,000 lm	
High-bay luminaire (premium)	• Project replacing existing energy efficient lighting may not be eligible	10,000 – 19,999 lm	DLC QPL LISTED PREMIUM
		20,000 – 29,999 lm	
		30,000 – 39,999 lm	
		40,000 – 54,999 lm	
		≥ 55,000 lm	
High-bay luminaire (standard)	• Project replacing existing energy efficient lighting may not be eligible	10,000 – 19,999 lm	DLC QPL LISTED
		20,000 – 29,999 lm	
		30,000 – 39,999 lm	
		40,000 – 54,999 lm	
		≥ 55,000 lm	
Low-bay luminaire	• Includes retrofit kits	5,000 – 9,999 lm	DLC QPL LISTED
		≥ 10,000 lm	
Stairwell and passageway luminaire	• Used to replace non-dimmable stairwell fixture • Dims to < 25% full output when no occupants are detected • Operates 24/7	All	DLC QPL LISTED
1x1 troffer	• Luminaires for ambient lighting for interior commercial spaces • Includes retrofit kits	All	DLC QPL LISTED
1x2 troffer			
1X4 troffer			
2X2 troffer			
2X4 troffer			
Linear ambient luminaire	• Includes Direct Linear Ambient Luminaires, Linear Ambient Luminaires with Indirect-component, Strip/Wrap lighting and Retrofit Kits • Includes retrofit kits	≤ 2,499 lm	DLC QPL LISTED
		2,500 – 4,999 lm	
		5,000 – 9,999 lm	
		≥ 10,000 lm	

LED Technologies (Indoor) cont'd

Measure	Criteria		Certification
Refrigerated case luminaire	• Includes both horizontal and vertical lighting installed in refrigerator or freezer case	All	
Wall-wash luminaire	• Illuminates walls in interior spaces	575 – 1,199 lm	
		≥ 1,200 lm	
Track or mono-point directional luminaire/ Accent light line voltage	• Includes ceiling-mounted tracks or fixed single head • Replacement lamps not eligible (such as PAR38)	All	
Four Pin-Base Replacement Lamps for CFLs	• Designed to replace four-pin compact flourescent lamps	All	
Linear replacement lamp	• Designed to replace T8/T12/T5 fluorescent lamps	2 foot	
		4 foot	
		U-Bend	

LED Technologies (Outdoor)

Measure	Criteria		Certification
Full-cutoff wall-mounted area luminaire	• Includes retrofit kits • Up to a maximum of 84 hours per week	300 – 1,999 lm	
		2,000 – 4,999 lm	
		5,000 – 14,999 lm	
		15,000 – 24,999 lm	
		≥ 25,000 lm	
Non-cutoff and semi-cutoff wall-mounted area luminaire	• Up to a maximum of 84 hours per week	300 - 1,999 lm	
		2,000 - 4,999 lm	
		5,000 - 14,999 lm	
		15,000 - 24,999 lm	
		≥ 25,000 lm	
Flood and spot luminaires	• Includes landscape, accent and architectural types • Includes retrofit kits • Up to a maximum of 84 hours per week	250 – 999 lm	
		1,000 – 4,999 lm	
		5,000 – 14,999 lm	
		15,000 – 29,999 lm	
		30,000 – 49,999 lm	
		≥ 50,000 lm	
Pole/arm-mounted area luminaire	• Includes retrofit kits • Roadway lighting not eligible • Up to a maximum of 84 hours per week	1,000 – 4,999 lm	
		5,000 – 9,999 lm	
		10,000 – 24,999 lm	
		25,000 – 39,999 lm	
		40,000 – 54,999 lm	
		≥ 55,000 lm	
Pole/arm-mounted decorative luminaire	• Includes retrofit kits • Up to a maximum of 84 hours per week	1,000 – 1,999 lm	
		2,000 – 5,499 lm	
		≥ 5,500 lm	

LED Technologies (Outdoor) cont'd

Measure	Criteria		Certification
Parking garage luminaire	• Includes retrofit kits • Project replacing existing energy efficient lighting may not be eligible • Up to a maximum of 126 hours per week	2,000 – 6,499 lm	
		≥ 6,500 lm	
Fuel pump canopy luminaire	• Up to a maximum of 84 hours per week • Project replacing existing energy efficient lighting may not be eligible	2,000 – 6,999 lm	
		≥ 7,000 lm	
LED replacement lamps for HID lamps	• Projects replacing HID lamps only • Roadway lighting not eligible • Up to a maximum of 84 hours per week	250 - 4,999 lm	
		5,000 - 9,999 lm	
		≥ 10,000 lm	
Case lighting for sign retrofit applications	• Minimum three year warranty • Minimum 60 lumens per watt • Undergone IES testing (LM-79 and LM-80 or equivalent) • New construction projects are not eligible (retrofit only) • Include before and after pictures clearly showing existing and new LED case lighting technologies in the sign • Up to a maximum of 84 hours per week		

Lighting Controls

Measure	Criteria
Occupancy sensor - wall-switch or fixture mounted	• For use with LED or fluorescent systems • The use of a program start ballast is recommended for fluorescent systems • Excludes ENERGY STAR certified or DLC approved fixtures with integrated occupancy sensors.
Occupancy sensor - ceiling or wall remote mounted	
Occupancy sensor - exterior	• Fixture must automatically shut off during the day by using a timer, photo-sensor or similar technology • For use with LED or fluorescent systems • The use of a program start ballast is recommended for fluorescent systems
Daylighting controls - wall-switch or fixture mounted	• System commissioning is strongly recommended to ensure maximum energy savings • For use with LED or fluorescent systems • For indoor use only
Daylighting controls - ceiling or wall remote mounted	

To prevent unnecessary delays in the processing of your application, please complete all the information requested.

Installation Address
Facility Name:
Facility Street Address (PO Boxes NOT accepted):

Product 1

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	
What are your weekday operating hours in the winter (December to February): _____					

Product 2

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 3

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 4

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 5

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 6

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 7

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 8

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 9

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

Product 10

	Manufacturer	Model	Watts	DLC Number	Quantity
Existing					
Replacement					
Installation Location:		**Usage Hours Per Week:**		**Seasonal Usage?** ☐ Yes ☐ No	
Heating System ☐ Electric resistance* ☐ Heat pump* ☐ No heating* ☐ Other (non-electric)*				**Cooling System** ☐ Yes ☐ No	

*Facilities using non-electric heating systems such as oil or natural gas may be required to provide copies of heating season fuel bills.